

## What is it?

This 4 day Diploma has been created and is delivered by senior business professionals who are passionate about guiding leaders, managers and business partners to become inspirational and impactful. Participants will learn how their view of the world and what they value and believe, impacts and influences how they behave and how others behave towards them. This course goes beyond simple skills allowing individuals to tap into their inner resources and those around them to enable individual and collective success. It is delivered in a fun, inspiring, practical, energetic and interactive style.

## Who is it for?

Leaders and managers seeking to make a significant step in their personal development journey:

Those who recognise that it is no longer enough to be a technical expert and want to develop and apply powerful leadership capabilities in guiding and inspiring teams, colleagues and indeed organisations.

## Content Covered:

The course covers basic NLP concepts including the NLP communication model and is delivered in a practical, interactive and fun way. Participants focus on achieving their business outcomes in a way that is collaborative, empowering and energising for all, transforming business beliefs and behaviours forever.

## Learning Outcomes

At the end of the Diploma, participants will understand:

- How to focus on what they want to happen (not what they don't want to happen)
- How they see the world, filter their experiences and make sense of things.
- How to create and maintain successful business relationships through rapport.
- How their beliefs and values influence their behaviours and the behaviours of others.
- How to build influence and maximise the resources within self and others
- How to manage their state and emotions to deal with challenging situations
- To say what they mean and mean what they say.
- To transform their impact.

## How it is delivered

### With your organisation

- The 4 days can be configured to suit (4 x 1 or 2 x 2 etc)
- Maximum of 16 participants per course
- 2 INLPTA Certified NLP Trainers provided throughout the course

**NLP Diploma for Finance** also available: created and delivered by senior finance professionals for finance people seeking to make the transition from technical expert to business partner

**NLP Business Diploma for Teams** is delivered in a team context to enable them to transform how they communicate, behave and interact to unlock their collective brilliance.



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