

**4 Day NLP Diploma** *Certified by the International NLP Trainers Association (INLPTA)*  
**21 & 22 Oct 2011 and 4 & 5 Nov 2011**  
**Bank House, Bath Road, Chippenham SN15 2SA**

**Introduction**

This course is certified by INLPTA and delivered by Ellie and John Hemingway who specialise in and are passionate about helping individuals, teams and organisations to be the best they can be. Ellie and John are 'real business people' with senior leadership experience as well as extensive training and experience in the 'people stuff'. Ellie's corporate background is in finance; she is now a trainer, speaker as well as a practicing psychotherapist. John is a Chartered Engineer with a track record as a transformational IT leader and a Master Practitioner of NLP. Both Ellie and John are INLPTA certified NLP Trainers.

**Who is it for?**

People who want to understand themselves and others better and want to take a positive step in their personal development, whether that's in a work and, or personal context.

**Content covered**

Participants learn how their view of the world and what they value and believe, impacts and influences how they behave, how others behave towards them, and whether or not they achieve their outcomes.

You do not need any previous NLP experience. This course covers the key concepts and psychology behind NLP with opportunities to practice some of the fundamental and powerful techniques that help people change and achieve their outcomes. Content includes:

- History, Background and Presuppositions of NLP
- NLP Communication model
- Rapport and Sensory Acuity
- The Feedback Model
- Working with Well-Formed Outcomes
- An Introduction to Sub-Modalities
- Perceptual Positions
- An Introduction to Language
- An Introduction to Anchoring
- An Introduction to Timelines

**Learning outcomes**

At the end of the Diploma, you will be able to:

- Clarify and focus on what you want to happen (not what you don't want to happen)
- Understand how people uniquely structure their worlds, filter their experiences and how this impacts their communication
- Explore what may have prevented you getting your outcomes
- Create and maintain successful relationships through rapport.
- Take multiple perspectives on a situation to find creative solutions
- Use language consciously and purposefully for mutual success
- Manage your emotions and access appropriate resources when you want them

A Diploma Certificate is awarded on satisfactory completion of this course. This enables you to use the skills, tools and techniques for yourself. It does not certify you to practice the techniques with other people, which is the purpose of our follow-on NLP Practitioner course.

**Practicalities and pricing**

**Timings:** 9.30 – 5.00 each day

**Price per place:** £499 + VAT

**Special Offer:** £450 + VAT for each place booked and paid for 2 months in advance

Price includes training manual, refreshments and buffet lunch for all 4 days.

**To book**

**Telephone:** 01249 447774

**Email:** [enquiries@nov8.biz](mailto:enquiries@nov8.biz)

Joining instructions issued on booking & payment